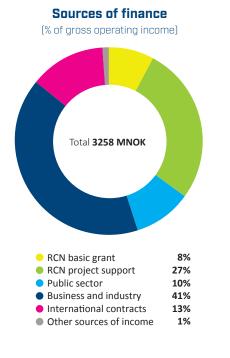
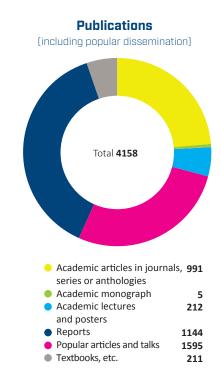
# **RESULT 2018**



### Key figures 2018

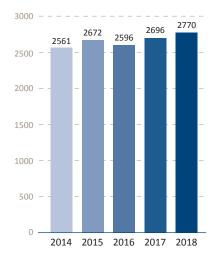


Employees



Net operating income

(MNDK)

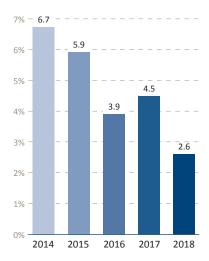


Net operating margin [%]



\* Operating margin inclusive of a one-off expenditure item of NOK 353 million in connection with the change-over to the new pension scheme. Investments

Scientific equipment and buildings (% of net operating income)



### Equal opportunities in SINTEF



### Key financial figures

млок	2014	2015	2016	2017	2018
Result					
Gross operating income	2 936	3 162	3 147	3 239	3 258
Net operating income	2 561	2 672	2 596	2 696	2 770
Operating result	106	-301	80	206	185
Financial revenues	70	54	52	51	39
Financial expenditures	33	46	35	22	22
Profit/loss before tax	143	-293	97	234	201
Annual result	94	-236	56	169	143
Balance					
Fixed assets	1 435	1 329	1 300	1 243	1 188
Current assets	2 414	2 360	2 322	2 897	3 052
Sum assets	3 849	3 688	3 622	4 140	4 240
Equity capital	2 394	2 126	2 178	2 348	2 500
Long-term liabilities	17	48	52	52	47
Short-term liabilities	1 438	1 514	1 392	1 740	1 693
Liabilities	1 455	1 562	1 444	1 792	1 740
Sum equity and liabilities	3 849	3 688	3 622	4 140	4 240
Profitability					
Operating margin %	4.1	-11.3	3.1	7.6	6.7
Total profitability %	4.6	-6.6	3.6	6.6	5.3
Profitability of equity capital %	6.1	-13.0	4.5	10.3	8.3
Liquidity					
Net cash flow from operational activities	19	431	193	549	356
Degree of liquidity 1	1.7	1.6	1.7	1.7	1.8
Solidity					
Equity capital %	62	58	60	57	59
Operating working capital	976	845	929	1 157	1 359



## Profit and Loss Statement 2018

### **Profit and Loss Statement**

The SINTEF F	oundation			SINT	ſEF
2017	2018	Notes		2018	2017
			OPERATING REVENUES AND EXPENDITURES		
1 650 334	18 412		External project revenues	2 949 048	2 958 087
134 705	0		Funding from the Research Council of Norway	244 214	226 813
129 949	262 644		Other operating revenues	64 898	53 668
1 914 988	281 057	2	Total gross operating revenues	3 258 160	3 238 568
308 671	5 065		Direct project costs	487 858	542 319
1 606 317	275 991		Total net operating revenues	2 770 301	2 696 249
1 067 198	87 760	3, 11	Salary expenditures	1 910 977	1 865 928
75 354	31 852	4, 5	Write-offs of fixed and intangible assets	120 931	116 886
0	0	4, 5	Write-downs of fixed and intangible assets	4 460	0
331 076	144 030	3, 5	Other operating expenditures	549 141	507 884
1 473 628	263 642		Total operating expenditures	2 585 510	2 490 698
132 689	12 349		OPERATING PROFIT/LOSS	184 792	205 552
			FINANCIAL REVENUES AND EXPENDITURES		
46 194	109 502	6	Revenue from investments in subsidiary and affiliated companies	-4 277	-5 823
8 286	2 465		Interest income	23 435	16 686
138	8 816		Interest earnings from businesses in the same group	0	0
13 287	1 457		Other financial revenues	25 793	26 890
6 662	-463	8	Changes in value of financial instruments rec. at market value	-6 294	13 195
511	770		Interest expense	2 446	1 061
11 375	1 510		Other financial expenditures	19 763	21 234
62 681	119 497		Net financial revenues	16 450	28 653
195 370	131 846		Annual profit/loss before tax	201 242	234 205
43 415	9 681	14	Tax expenditures	58 346	65 559
151 955	122 165		ANNUAL PROFIT/LOSS	142 896	168 646
			Minority interests' share of annual profit/loss	21 028	15 479
			Majority interests' share of annual profit/loss	121 868	153 167
			ALLOCATIONS		
46 194	90 765	10	Transferred to reserve for valuation variances		
105 761	31 399	10	Transferred to other equity		
151 955	122 165		Total allocations		

#### **Balance sheet**

The SINTEF F	oundation			SIN	TEF
2017	2018	Notes		2018	2017
			ASSETS		
			Non-current assets		
			Intangible assets		
86 931	0	4	Concessions, patents, licences, trademarks, etc.	77 822	86 93
160 596	87 132	14	Deferred tax assets	224 461	265 49
247 527	87 132		Total intangible assets	302 284	352 42
			Fixed assets		
383 125	367 206		Unserviced sites, buildings and other real property	543 511	571 49
29 713	9 717		Buildings under construction	29 471	32 86
107 917	0		Scientific equipment	192 371	196 86
10 254	0		Tangible operating assets, inventories, tools, office equipment, etc.	20 843	19 77
531 009	376 923	5	Total fixed assets	786 197	820 98
			Non-current financial assets		
850 825	953 366	6	Investments in subsidiary companies	0	
12 539	189 078	9, 13	Liabilities due to companies in the same Group	0	
0	0	6	Investments in affiliated companies and jointly-controlled enterprises	52 571	36 02
0	0	13	Loans to affiliated companies	1 818	
207	157	7	Investments in shares and units	5 985	5 91
0	0	11	Pension plan assets	3 516	2 54
32 927	31 470	9	Other long-term receivables	35 129	25 05
896 498	1 174 071		Total non-current financial assets	99 020	69 54
1 675 034	1 638 125		Total non-current assets	1 187 500	1 242 95
			Current assets		
9 006	0		Inventory of finished goods	10 174	9 71
355 722	548	21	Work in progress	543 817	602 57
364 728	548		Total goods	553 991	612 28
			Receivables		
236 317	4 487	16, 18	Client receivables	484 542	503 12
34 954	164 449	13	Consolidated current receivables	0	
14 206	1 004		Other current receivables	61 400	56 90
285 477	169 940		Total receivables	545 941	560 03
			Investments		
0	18 521	8	Market-based shares	44 693	37 78
139 985	121 001	8	Market based bonds and other securities	291 983	337 79
0	0	7	Shares in portfolio companies/other financial instruments	25 521	
139 985	139 521		Total investments	362 197	375 57
783 767	372 856	18, 19	Bank deposits, cash, etc.	1 590 182	1 349 43
1 573 956	682 865		Total current assets	3 052 312	2 897 32
3 248 990	2 320 990		TOTAL ASSETS	4 239 812	4 140 27



### **Balance sheet**

he SINTEF F	oundation			SINT	EF
2017	2018	Notes		2018	2017
			LIABILITIES AND SHAREHOLDER'S EQUITY		
			Equity		
			Paid-in equity		
71 350	71 350		Foundation's equity	71 350	71 35
71 350	71 350		Total paid-in equity	71 350	71 35
			Revenue reserves		
703 986	794 751		Reserve	0	
1 336 329	1 348 992		Other equity	2 143 711	2 006 49
2 040 315	2 143 743	10	Total revenue reserves	2 143 711	2 006 49
			Minority interests	284 779	269 98
2 111 665	2 215 093		Total equity	2 499 840	2 347 83
			Liabilities		
			Provisions for liabilities		
14 039	0	11	Pension plan liabilities	32 680	34 04
8 354	0	17	Other provisions for liabilities	11 646	8 21
22 393	0		Total provisions for liabilities	44 326	42 26
			Other long-term liabilities		
0	0	13, 16	Debts to credit institutions	2 336	2 73
28 995	0	9, 13	Long-term loans, Group companies	0	
0	0		Other long-term liabilities	0	7 19
28 995	0		Total other long-term liabilities	2 336	9 92
			Current liabilities		
0	0	16	Debts to credit institutions	0	19
98 768	30 418		Accounts payable to suppliers	163 624	180 04
0	110	14	Current taxes	18 285	2 48
90 871	22 643		Tax withholdings and other public taxes/duties	182 993	173 29
309 086	802		Advance payments from clients	745 111	609 02
0	51 126	13	Current liabilities (Group)	0	
0	0		Proposed dividend	931	
587 212	798	15	Other current liabilities	582 367	775 20
1 085 937	105 898		Total current liabilities	1 693 310	1 740 24
1 137 325	105 898		Total liabilities	1 739 972	1 792 43
3 248 990	2 320 990		TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	4 239 812	4 140 27

### Statement of Cash Flow

The SINTEF Foundation			SINTEF		
2017	2018		2018	2017	
		CASH FLOWS FROM OPERATIONAL ACTIVITIES:			
195 370	131 846	Annual profit/loss before tax	201 242	234 205	
-46 194	-109 502	Share of profit/loss in subsidiaries and affiliated companies	4 277	5 823	
-115	0	Tax paid during period	-1 519	-9 431	
75 354	31 852	Write-offs and write-downs during period	125 391	116 887	
0	50	Write-downs of non-current assets	478	0	
-13 148	8 354	Pension costs without cash effect	-2 338	-11 916	
-4 929	0	Losses/gains due to sale of non-current assets/shares	-4 766	-4 929	
0	463	Change in value of financial assets	11 470	0	
-427	0	Changes in stock/inventories	-464	-221	
56 867	-548	Changes in work in progress	58 754	103 265	
66 257	-4 487	Changes in client receivables	18 582	44 720	
-23 638	26 018	Changes in supplier accounts payable	-16 423	9 663	
-23 806	70 689	Changes in inter-Group transactions	0	0	
77 553	14 885	Changes in other current assets and liabilities	-38 960	61 359	
359 144	169 620	Net cash flow from operational activities	355 724	549 425	
21 755	0	CASH FLOWS FROM INVESTMENTS: Revenues from sales of fixed assets	0	16 147	
		Purchases of fixed assets			
-80 054		Revenues from sales of non-current financial assets	-81 490 7 665	-111 661 2 689	
	-				
-48 184		Purchases of non-current financial assets Net cash flow from investment activities	-21 477	-76 111	
-106 484	-237 200	Net cash flow from investment activities	-95 301	-168 936	
		CASH FLOWS FROM FINANCING ACTIVITIES:			
-13 251	0	Net receipts/payments on long-term liabilities to credit institutions	-397	-6 874	
0	0	Net receipts/payments on other long-term liabilities	-7 191	0	
0	0	Net change in overdraft facility	-193	0	
0	1 457	Net receipts/payments on long-term receivables	-11 893	-4 495	
0	0	Receipts from Group contribution/dividend	0	5 524	
-444	0	Merger effects set off against shareholders' equity	0	-7 943	
0	0	Change in minority interests	0	5 552	
-13 695	1 457	Net cash flow from financing activities	-19 674	-8 236	
238 965	-66 123	Net change in bank deposits, cash, etc.	240 748	372 253	
0	-344 788	Cash disbursed on sale of enterprise	0	0	
1 211	0	Cash receipts on merger	0	1 211	
543 591	783 767	Bank deposits, cash and similar reserves as of 01.01.	1 349 434	975 970	
783 767	372 856	Bank deposits, cash and similar reserves as of 31.12.	1 590 182	1 349 434	